

Message Text

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PAGE 01 MOSCOW 00732 172030Z

64

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 AGR-10 /030 W

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R 171556Z JAN 75

FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC 6294

INFO AMEMBASSY VIENNA

UNCLAS MOSCOW 0732

E.O. 11652: N/A

TAGS: ETRD, UR

SUBJECT: TRADE OPPORTUNITY IN PROJECTED ENLARGEMENT OF SOVIET GRAIN
STORAGE CAPACITY

FOR COMMERCE/BEWT/TDAD

VIENNA FOR EWTC

REF: TOFAS 5 (NOTAL)

1. REF TOFAS REPORTS SOVIET PLANS (PRAVDA, JAN. 19) TO
CONSTRUCT ELEVATORS STORING 34 MILLION TONS OF GRAIN AND
SILOS STORING SIX MILLION TONS DURING 1976-80 FIVE-YEAR PLAN.
ASSUMING AVERAGE ELEVATOR/SILO WILL STORE ROUGHLY 19,000
TONS, THIS PROGRAM SHOULD RESULT IN CONSTRUCTION OF OVER
2,000 ELEVATORS AND SILOS. SOVIETS ESTIMATE TOTAL COST AT
3.5 BILLION RUBLES. WE ARE UNCERTAIN WHETHER PROPOSED
CONSTRUCTION IS IN ADDITION TO 12 MILLION TONS OF NEW CAPACITY
ALREADY PROJECTED FOR 1976 AND 1977 (TOFAS 91, 1974).

2. EMBASSY BELIEVES THESE PLANS COULD PRESENT SIGNIFICANT
TRADE OPPORTUNITY FOR U.S. SUPPLIERS OF TECHNOLOGY AND
EQUIPMENT INVOLVED IN GRAIN STORING, HANDLING AND PROCESSING,
ESPECIALLY SINCE MILLING FACILITIES WILL PROBABLY BE
INCORPORATED IN MANY ELEVATOR SITES. RECOMMEND THAT BEWT/TDAD
BRING THIS INFORMATION TO ATTENTION OF A.O. SMITH CORP.,
MILWAUKEE (HARVESTORE CORP STORAGE UNITS), DUNBAR KAPPLE INC.,
BATAVIA, ILL. MINNEAPOLIS (SILO CONSTRUCTION TECHNOLOGY),
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PAGE 02 MOSCOW 00732 172030Z

ALL OF WHICH HAVE ENTERED SOVIET MARKET, AS WELL AS OTHER

POTENTIAL SUPPLIERS WHICH USDOC CAN IDENTIFY ON BASIS ABOVE
INFORMATION.

3. EMBASSY WILL ATTEMPT TO DEVELOP MORE INFORMATION ON THIS SUBJECT.
STOESSEL

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: STORAGE, FOREIGN TRADE, GRAINS, FIVE YEAR PLAN, PROGRAMS (PROJECTS)
Control Number: n/a
Copy: SINGLE
Draft Date: 17 JAN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975MOSCOW00732
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750019-0891
From: MOSCOW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750142/aaaablar.tel
Line Count: 66
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 TOFAS 5
Review Action: RELEASED, APPROVED
Review Authority: MorefiRH
Review Comment: n/a
Review Content Flags:
Review Date: 02 MAY 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <02 MAY 2003 by SilvaL0>; APPROVED <25 Nov 2003 by MorefiRH>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TRADE OPPORTUNITY IN PROJECTED ENLARGEMENT OF SOVIET GRAIN STORAGE CAPACITY
TAGS: ETRD, ECON, UR
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006